



## **WILLIAM PASTUSZAK**

**Parsippany – Vice President**

Licensed in New Jersey

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### **EDUCATION**

William Paterson  
University, 1979  
Accounting

### **NOTABLE CLIENTS**

- Cogen Technologies
- Hewlett-Packard
- The Children's Place
- Ethan Allen, Inc.
- Dial Corporation
- Black Creek Group
- Overseas Cargo

### **EXPERIENCE**

With over 30 years of experience in corporate real estate, Bill recognizes the importance of listening to his client's needs and requirements in order to implement a customized plan to meet or surpass their expectations.

He has been instrumental in the completion of numerous transactions involving industrial and office space in Northern and Central New Jersey. Some recently completed assignments include a 160,000 square foot acquisition for Industrial Property Trust, an 80,000 square foot acquisition for Earth Friendly Products, a 260,000 square foot disposition for Taching, Inc., a 215,000 square foot sale for PAA, a 283,000 square foot property disposition for The Children's Place and a 93,000 square foot lease for Acme International.

### **BACKGROUND**

Bill prides himself on taking the service approach when working with his clients. Through his extensive experience in property acquisitions and dispositions, he is able to present all viable options to achieve the most optimum results.

### **ACHIEVEMENTS**

- Long-Term Trusted Relationships
- Multi-Market Knowledge

### **NOTABLE DEALS**

- Lease: 283,000 SF, The Children's Place
- Sale: 260,000 SF, Taching, Inc.
- Sale: 215,000 SF, Plainfield Ave. Assoc.
- Sale: 190,000 SF, Dial Corporation
- Lease: 180,000 SF, Hewlett-Packard
- Sale: 160,000 SF, Ind. Property Trust
- Sale: 100,000 SF, Horizon Group, Inc.
- Lease: 93,000 SF, Acme International
- Lease: 90,000 SF, Flying Foods Group
- Sale: 84,000 SF, Industrial Property Trust
- Sale: 80,000 SF, Earth Friendly Products
- Sale: 77,000 SF, Camber Real Estate Partners
- Lease: 73,000 SF, The Children's Place
- Lease: 72,000 SF, Better Sleep, Inc.
- Lease: 67,000 SF, Longpoint Realty Partners
- Lease: 64,000 SF, Ethan Allen, Inc.
- Sale :60,000 SF, Golden West Corp.
- Lease: 54,000 SF, Cogen Technologies
- Lease: 40,200 SF, Overseas Cargo