



## **JAMES (Jim) R. DAVIS, SIOR**

**Moorestown – Principal**

Licensed in New Jersey  
Licensed in Pennsylvania

Phone: 856-727-0700  
Mobile: 609-841-3450  
Fax: 856-727-0500

[jdavis@resource-realty.com](mailto:jdavis@resource-realty.com) | [jrd43@cornell.edu](mailto:jrd43@cornell.edu)



### **EDUCATION**

Cornell University  
Lehigh University

### **NOTABLE CLIENTS**

- IKEA
- Sears Logistics Services
- Kmart Corporation
- General Motors
- Mitsubishi Motors
- Ford Motor Company
- Hilton Hotels Corporation
- Park Hotels & Resorts
- Goodyear Tire and Rubber Company
- American National Can Company
- Inductotherm (Indel) Industries
- McCrory's
- Bristol Myers, Squibb
- DSC Logistics
- First Fidelity Bank, NA/PA
- Mediq
- CBS
- Colt Industries
- Monsanto
- Zayre Corporation
- Today's Man
- Linens' & Things
- Catellus Corporation
- Haddon House Foods

### **EXPERIENCE**

Jim now totals 50+ years in all aspects of the real estate business. Prior to forming Resource Realty in 1989, Jim was a broker and Industrial/Investments Specialist and one of the early brokers to open the Coldwell Banker Commercial (now CBRE) in Philadelphia. He was later recruited by Cushman & Wakefield of Pennsylvania to manage their Philadelphia Industrial Region, covering Eastern Pennsylvania, Southern New Jersey and Delaware. Prior to Coldwell Banker, he was hired in the "Loop Management" program for the Law Department/Real Estate Division of Bethlehem Steel Corporation, at the time one of the most prestigious corporate management programs in the "Fortune 100" of which Bethlehem was a "Fortune 4". Here he handled the disposition, acquisition, leasing and management of corporate real estate assets internationally. This experience exposed Jim to everything from iron ore, coal, oil and gas, to all types of industrial plants and office space with Bethlehem's vast corporate property holdings.

This experience has given him the ability and opportunity to work with clients nationally and internationally to become the real estate department a company does not have, or an extension of the one they do have, to solve their real estate problems. Over the course of his career, Jim has handled quite a few site search assignments for large corporations, securing distribution centers in both the United States and Canada. In addition to brokerage services, Jim specializes in consulting, appraisal, development and investment services, nationally and internationally.

Jim is an active member in the Society of Industrial and Office Realtors (SIOR) and has testified before Property Tax Review Boards in the State of New Jersey and the Commonwealth of Pennsylvania. He is a Cornell University Real Estate Council Member and Advisor.

### **BACKGROUND**

Jim's background was one of growing up on a dairy farm in upstate New York which provided him with the work ethic that he has today. Licensed at 18 and a broker at 21, while attending Cornell University School of Agriculture and Life Sciences, Jim helped establish, at the time, one of the largest family farm brokerage companies in upstate New York. He was also involved on the development end in buying farms, subdividing them into farmettes and with no financing available for land from local banks, financing buyers from New York City, New Jersey and Connecticut with land contracts. He subsequently worked as a subcontractor at an appraisal firm doing condemnation and ad valorem work, which gave him an excellent foundation for valuation. He represented a majority of the property owners in the condemnation proceedings for I-88 a major artery connecting Binghamton to Albany.

Jim enjoys skiing at his second home in Lake Placid and as a hobby hosts house concerts, both in his home in the Philadelphia area and in Lake Placid, with up and coming songwriters from around the country, many of whom are from Nashville.

### **NOTABLE DEALS**

- Sale/lease: 426,000 SF, IKEA
- Lease: 450,000 SF, IKEA
- Sale/lease: 1,000,000 SF, Zayre/Ames
- Lease: 611,000 SF, Linens & Things
- Lease: 1,000,000 SF, Sears Logistics Services
- Sale: 372,000 SF, Haddon House Foods
- Sale: 472,000 SF, Fleming Foods
- Sublease: 1,000,000 SF, Kmart Corporation
- Sale: 77 acres, Catellus Dev. Corp.
- Sale: 235,000 SF, Monsanto
- Lease: 100,000 SF, Hilton Hotels Corporation
- Lease: 100,000 SF, Park Hotels and Resorts
- Lease: 235,000 SF, General Motors Corp.