GREGORY J. SABATO, SIOR

Parsippany – Principal

Licensed in New Jersey

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Resource Realty
Corporate Real Estate Services

EDUCATION

Rider University, 1989
B. A. in Communications

NOTABLE CLIENTS

- Baker Properties
- Brookfield Properties
- Camber Real Estate Partners
- Cohen Asset Management
- Commerce Park Investors
- Commercial Realty Group
- Cooper Electric a Sonepar Company
- Denholtz Associates
- Diversified Realty
- Edward Jones
- Exeter Properties
- First Industrial Realty Trust
- Freeport-McMoRan
- Hampshire Real Estate Companies
- Imprimis Pharmaceuticals
- Mandelbaum Real Estate
- Normandy Real Estate Partners
- Saddleback Real Estate Developers
- Sherwin-Williams
- The Silverman Group
- Tulfra Real Estate
- Unique Photo
- Urban Edge Properties
- Venture One Real Estate
- Woodmont Properties

EXPERIENCE

Greg has been with Resource Realty since 2007, where he has focused on assisting companies of all sizes with their varied corporate real estate needs. He has been able to leverage his extensive knowledge of industrial and office real estate in Northern New Jersey to service his client's needs both locally and nationally. Greg's experience in both acquisition and disposition assignments extends to virtually every sector of the commercial real estate market.

BACKGROUND

Greg has been a licensed New Jersey Real Estate Salesperson since 1992. He began his career in commercial real estate with Associated Realty, Inc./GVA Williams in 1999. Prior to joining Resource Realty in 2007, he was a Vice President and Principal with American Properties Realty, Inc. in their Parsippany office.

Greg is active in industry associations such as the Society of Industrial Office Realtors (SIOR), the National Association of Industrial and Office Properties (NAIOP) and the Industrial and Office Real Estate Brokers Association (IOREBA). He also serves on the Space Planning Committee for Holy Trinity Roman Catholic Church. Greg enjoys coaching youth sports for his children in his hometown, Westfield, New Jersey.

ACHIEVEMENTS

- SIOR Largest Deal Award
- CoStar Power Broker
- J. G. Petrucci All-Star Broker
- Tulfra Real Estate Broker of the Year Award
- GVA Williams Team of the Year

NOTABLE DEALS

- Lease: 400,000 SF, Industrial Income Trust
- Lease: 250,000 SF, Normandy Real Estate Partners
- Sale: 250,000 SF, Tulfra Realty, LLC
- Lease: 237,000 SF, Best Way Trucking
- Lease: 200,000 SF, Cohen Asset Mgmt
- Lease: 200,000 SF, Hampshire Real Estate Companies
- Lease: 150,000 SF, The Silverman Group
- Sale: 130,000 SF, iStar Realty
- Sale: 120,000 SF, Lira Group
- Sale: 112,000 SF, Freeport-McMoRan
- Lease/Sale: 105,000 SF, New Vernon Equities
- Sale: 104,000 SF, The Silverman Group
- Sale: 103,000 SF, Urmston Realty/ Diversified Realty
- Lease: 90,000 SF, Denholtz Associates
- Lease: 85,000 SF, Berwind Prop. Group
- Lease: 84,000 SF, The Baker Companies
- Lease: 84,000 SF, Phillip Jeffries, Ltd.
- Sub-Lease: 81,000 SF, Multi-Pak
- Lease: 76,000 SF, 30 Farinella Associates LLC
- Lease: 70,000 SF, Cooper Electric
- Sale: 70,000 SF, Yang Shing Trading
- Sale: 65,000 SF, National Tool
- Lease: 61,000 SF, Warehouse Plus Inc.
- Lease: 60,000 SF, Multi-Pak
- Sale: 53,000 SF, Commerce Park Investors, LLC
- Lease 53,000, SF, Commerce Park Investors
- Lease: 53,000 SF, Tadbik NJ, Inc.
- Sale: 50,000 SF, Dependable Machine
- Sale: 50,000 SF, Service Metal Fabricating
- Sale: 40,000 SF, Premier Food Group
- Lease: 33,000 SF, Common Cents Distribution
- Lease: 30,000 SF, PPI/Time Zero
- Lease: 30,000 SF, Venture One Real Estate
- Land Sale: 4 acres, Unique Photo
- Land Sale: 6.64 acres, The Silverman Group