GREGORY J. SABATO, SIOR

Parsippany – Senior Vice President

Licensed in New Jersey

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Resource Realty
Corporate Real Estate Services

EDUCATION

Rider University, 1989
B. A. in Communications

NOTABLE CLIENTS

- Freeport-McMoRan
- Cohen Asset Management
- Denholtz Associates
- The Silverman Group
- Cooper Electric a Sonepar Company
- Normandy Real Estate Partners
- Hampshire Real Estate Companies
- Woodmont Properties
- Exeter Properties
- Baker Properties
- Sherwin-Williams
- Imprimis Pharmaceuticals
- Edward Jones

EXPERIENCE

Greg has been with Resource Realty since 2007, where he has focused on assisting companies of all sizes with their varied corporate real estate needs. He has been able to leverage his extensive knowledge of industrial and office real estate in Northern New Jersey to service his client's needs both locally and nationally. Greg's experience in both acquisition and disposition assignments extends to virtually every sector of the commercial real estate market.

BACKGROUND

Greg has been a licensed New Jersey Real Estate Salesperson since 1992. He began his career in commercial real estate with Associated Realty, Inc./GVA Williams in 1999. Prior to joining Resource Realty in 2007, he was a Vice President and Principal with American Properties Realty, Inc. in their Parsippany office.

Greg is active in industry associations such as the Society of Industrial Office Realtors (SIOR), the National Association of Industrial and Office Properties (NAIOP) and the Industrial and Office Real Estate Brokers Association (IOREBA). He also serves on the Space Planning Committee for Holy Trinity Roman Catholic Church. Greg enjoys coaching youth sports for his children in his hometown, Westfield, New Jersey.

ACHIEVEMENTS

- J.G. Petrucci All-Star Broker
- Tulfra Real Estate Broker of the Year Award
- CoStar Power Broker

NOTABLE DEALS

- Lease: 400,000 SF, Industrial Income Trust
- Lease: 250,000 SF, Normandy Real Estate Partners
- Sale: 250,000 SF, Tulfra Realty, LLC
- Lease: 200,000 SF, Cohen Asset Management
- Lease: 200,000 SF, Hampshire Real Estate Companies
- Lease: 150,000 SF, The Silverman Group
- Sale: 130,000 SF, iStar Realty
- Sale: 120,000 SF, Lira Group
- Sale: 112,000 SF, Freeport-McMoRan
- Lease: 90,000 SF, Denholtz Associates
- Lease: 85,000 SF, Berwind Property Group
- Lease: 84,000 SF, The Baker Companies
- Lease: 80,000 SF, Cohen Asset Management
- Lease: 70,000 SF, Cooper Electric
- Sale: 70,000 SF, Yang Shing Trading
- Sale: 65,000 SF, National Tool
- Lease: 60,000 SF, Phillip Jeffries, Ltd.
- Sale: 50,000 SF, Dependable Machine
- Sale: 50,000 SF, Service Metal Fabricating
- Sale: 48,000 SF, Packard Industries
- Sale: 44,000 SF, J. G. Petrucci