



## **BRIAN WILSON, SIOR**

### **Parsippany – Principal**

Licensed in New Jersey

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### **EDUCATION**

Muhlenberg College, 2002  
B. A. in Communications  
Minor in Music

### **NOTABLE CLIENTS**

- JET.comm (Walmart)
- Thistle Health Inc.
- Armstrong Relocation Co.
- Microelettrica Scientifica
- Suburban Warehouse
- Mapletree
- Sitex
- Hampshire Companies
- Woodmont Properties
- Tulfra Real Estate
- First Industrial
- North Jersey Development
- Freedom Medical Inc.
- Green Vision, Inc.
- Vanderbilt Industries
- National Flag and Display Co.
- Vuolo Agency
- County Concrete Corp.
- Titanium Industries
- Transcope Trucking
- Savit Corp.
- EliteCAD Design
- Flash Global Logistics
- Trueform Concrete
- Devli Group
- Electrocore
- Ten Strawberry Street
- Sid Harvey's
- Metro One Loss Prevention Services
- Moda Foods
- Princeton Radiology

### **EXPERIENCE**

Before beginning his corporate real estate career, Brian completed and closed over \$45 million in residential and investment real estate sales in New Jersey while managing Morris, Somerset, and Mercer counties for his firm.

Brian began his career at Resource Realty in 2007 and is currently a principal of the firm. His primary focus is assisting industrial/office customers with their marketing strategies to sell/lease their buildings, or assisting buyers/tenants to help them relocate, expand, or downsize their current facility. Brian has become a leading Broker along the Route 80 corridor from Morris County heading east to New York City. Brian's clients range from small independent companies to private equity firms, as well as institutions and REITS.

Brian handles and has completed numerous types of transactions with light manufacturing companies, e commerce, warehouse/distribution companies, heavy industrial companies, corporate office tenants, land transactions, athletic facilities, 3PL, on and off market investment deals, and sale/lease backs.

### **BACKGROUND**

Brian is an active member in the Society of Office and Industrial Realtors (SIOR) and has a strong background in account management, finance, marketing, construction, client relations, and real estate investment. Brian was born and raised in Morris County, NJ and currently lives in Morris County with his wife, who is the K-12 Supervisor of Science and STEM for a school district in Northern New Jersey. Brian is a professional musician and enjoys traveling to the Caribbean, going to see live music, and snowboarding in the winters.

### **NOTABLE DEALS**

- Lease: 137,000 SF, Armstrong Relocation
- Sale: 100,000 SF, TA Associates
- Lease: 88,500 SF, Ten Strawberry Street
- Lease: 83,000 SF, The Happy Orchard
- Lease: 80,000 SF, JET.com
- Lease: 75,000 SF, Thistle Health Inc.
- Lease: 69,000 SF, Microelettrica Scientifica
- Sale: 60,000 SF, Tahsin Industrial Corp.
- Sale: 60,000 SF, Suburban Warehouse
- Lease: 50,000 SF, Kozyard
- Lease: 45,000 SF, Suburban Warehouse
- Lease: 40,000 SF, Hampshire Companies
- Sale: 40,000 SF, Fireguard Sprinkler
- Lease: 38,000 SF, Double E Company
- Lease: 36,000 SF, Trueform Concrete
- Sale: 34,000 SF, LBU, Inc.
- Lease: 33,500 SF, Vuolo Agency
- Lease: 31,000 SF, SMK Nutra Makers
- Lease: 30,000 SF, Tiger Moving
- Lease: 30,000 SF, SMK Nutra Makers (2nd location)
- Lease: 30,000 SF, Palenque Provisions
- Lease: 27,000 SF, County Concrete
- Lease: 27,000 SF, Suburban Furniture
- Lease: 27,000 SF, Transcope Trucking
- Lease: 27,000 SF, Tulfra Real Estate
- Sale: 26,000 SF, JBA Realty
- Sale: 26,000 SF, Green Vision Inc.
- Lease: 23,000 SF, National Flag and Display
- Sale: 23,000 SF, Astro One
- Lease: 23,000 SF, Mapletree
- Lease: 23,000 SF, Moda Foods LLC
- Lease: 22,500 SF, Electrocore